

1 XAVIER BECERRA, State Bar No. 118517  
 Attorney General of California  
 2 TAMAR PACHTER, State Bar No. 146083  
 Supervising Deputy Attorney General  
 3 P. PATTY LI, State Bar No. 266937  
 Deputy Attorney General  
 4 455 Golden Gate Avenue, Suite 11000  
 San Francisco, CA 94102-7004  
 5 Telephone: (415) 510-3817  
 Fax: (415) 703-1234  
 6 E-mail: Patty.Li@doj.ca.gov  
 Attorneys for Dean Grafilo and Michael Marion, in  
 7 their official capacities

8 IN THE UNITED STATES DISTRICT COURT  
 9 FOR THE EASTERN DISTRICT OF CALIFORNIA  
 10 SACRAMENTO DIVISION

12 **PACIFIC COAST HORSESHOEING**  
 13 **SCHOOL, INC., et al.,**  
 14 Plaintiffs,  
 15 v.  
 16 **GRAFILO, et al.,**  
 17 Defendants.

2:17-cv-02217-JAM-GGH

**REPLY IN SUPPORT OF MOTION TO DISMISS THE COMPLAINT**

Date: February 27, 2018  
 Time: 1:30 p.m.  
 Courtroom: 6, 14th Floor  
 Judge: The Honorable John A. Mendez  
 Action Filed: October 23, 2017

1 Plaintiffs contend that the ability-to-benefit requirement—which requires California private  
2 postsecondary educational institutions to verify that prospective students can benefit from a  
3 course of instruction before enrollment—is a direct regulation of speech restricting Plaintiffs’  
4 ability to teach and learn horseshoeing. “[I]t is the obligation of the person desiring to engage in  
5 assertedly expressive conduct to demonstrate that the First Amendment even applies,” *Clark v.*  
6 *Community for Creative Non-Violence*, 468 U.S. 288, 293 n. 5 (1984), but Plaintiffs’ claim has  
7 no support in Supreme Court or Ninth Circuit precedent. Plaintiffs also erroneously contend that  
8 Defendants have not met their burden on a motion to dismiss. Defendants have met their burden,  
9 and more, because even assuming the truth of Plaintiffs’ plausible factual allegations and the  
10 applicability of intermediate scrutiny (for a regulation of expressive conduct), the ability-to-  
11 benefit requirement is sufficiently tailored to support an important government interest, as a  
12 matter of law.

13 **I. THE ABILITY-TO-BENEFIT REQUIREMENT REGULATES NON-EXPRESSIVE CONDUCT**

14 The premise of this First Amendment challenge is that enforcement of the ability-to-benefit  
15 requirement has some effect on Plaintiffs’ ability to teach and learn horseshoeing in compliance  
16 with the California Education Code, which makes the requirement a direct regulation of speech.  
17 Plaintiffs rely exclusively on *Holder v. Humanitarian Law Project*, 561 U.S. 1 (2010), for the  
18 proposition that “laws that prohibit providing specialized training to particular people . . . are  
19 restrictions on *speech* and not conduct.” Pls.’ Opp. at 3. In *Holder*, the Supreme Court found the  
20 law at issue to be “related to expression,” such that the law was subject to a “more demanding  
21 standard” than the *O’Brien* test. 561 U.S. at 28 (internal quotation marks and citation omitted).

22 However, any reliance on *Holder* is misplaced because the “material support” law in  
23 *Holder* directly and explicitly prohibited providing “training” or “expert advice or assistance” to  
24 foreign terrorist organizations. 561 U.S. at 14. In contrast, the ability-to-benefit requirement  
25 does not prohibit anyone from providing “training” or “expert advice or assistance.” Rather, it  
26 regulates only non-expressive conduct, by requiring private postsecondary educational  
27 institutions to confirm that a prospective student is well-suited to take a proposed course of  
28 instruction before enrolling that student. Once properly enrolled, the ability-to-benefit

1 requirement places no restrictions or requirements upon the content of an instructor’s speech. *See*  
2 *Kagan v. City of New Orleans, La.*, 753 F.3d 560, 562 (5th Cir. 2014) (rejecting comparison to  
3 *Holder* and finding that licensing requirements for tour guides have “no effect whatsoever on the  
4 content of what tour guides say. Those who have the license can speak as they please[.]”).

5 Despite these key differences, Plaintiffs contend that the law in *Holder* and the ability-to-  
6 benefit requirement are essentially the same because the “conduct triggering coverage” is the  
7 content of the speaker’s speech—in Plaintiffs’ case, “teaching for a vocational purpose.” Pls.’  
8 Opp. at 4. But this simply assumes that the requirement is a direct regulation of speech, even  
9 though the statute and regulation at issue make no mention of speech or training. It also ignores  
10 the fact that the “conduct triggering coverage” of the ability-to-benefit requirement is actually the  
11 “execut[ion] of an enrollment agreement,” Cal. Educ. Code § 94904(a), and not one of the many  
12 factors set forth in the California Private Postsecondary Education Act of 2009 that may subject  
13 an institution to regulation under that Act, besides the vocational nature of the training provided.

14 Plaintiffs’ approach would transform *every* law or regulation applicable to postsecondary  
15 educational institutions into direct regulations of speech. This cannot be the case, as Plaintiffs  
16 recognize when they acknowledge that a private postsecondary educational institution’s profits  
17 may be taxed without violating the First Amendment. Pls.’ Opp. at 7. Plaintiffs do not explain  
18 why some regulations affecting an educational institution’s operations, such as tax laws, do *not*  
19 regulate speech even though failure to comply with those laws would impact Plaintiffs’ ability to  
20 “teach horseshoeing” as much as or more than the ability-to-benefit requirement.

21 Nor have Plaintiffs cited any authority for the proposition that a law that expressly regulates  
22 conduct and makes no mention of speech or speech-related activities can be treated as a direct  
23 regulation of speech. The cases regarding “signing contracts to speak” (Pls.’ Opp. at 5) do not  
24 support this theory, because those laws directly regulated speech, by placing restrictions on the  
25 making or writing of “an appearance, speech or article,” *United States v. Nat’l Treasury*  
26 *Employees Union*, 513 U.S. 454, 459-60 (1995), and “the reenactment of [a] crime, by way of a  
27 movie, book, magazine article, tape recording, phonograph record, radio or television  
28 presentation, live entertainment of any kind,” *Simon & Schuster, Inc. v. Members of New York*

1 *State Crime Victims Bd.*, 502 U.S. 105, 109 (1991). And despite Plaintiffs' assertions to the  
2 contrary, *Pickup v. Brown*, 740 F.3d 1208 (9th Cir. 2014), and *National Association for*  
3 *Advancement of Psychoanalysis v. California Board of Psychology*, 228 F.3d 1043 (9th Cir. 2000)  
4 ("NAAP") are directly relevant to whether the ability-to-benefit requirement is a direct regulation  
5 of speech. These cases both relied upon Supreme Court precedent (*Giboney v. Empire Storage &*  
6 *Ice Co.*, 336 U.S. 490 (1949)), and stand for the generally applicable proposition that the *mere use*  
7 *of speech in performing conduct that is regulated or impacted by a law does not turn that law into*  
8 *a regulation of speech.* See *Pickup*, 740 F.3d at 1229; *NAAP*, 228 F.3d at 1053-54.

9 Plaintiffs have presented no legal authorities or plausible allegations of fact demonstrating  
10 that the ability-to-benefit requirement directly regulates speech, and they have expressly  
11 disclaimed reliance on a theory that the requirement regulates expressive conduct.<sup>1</sup> The  
12 requirement is thus subject to and more than satisfies rational basis review. Mot. to Dismiss at 7.

## 13 **II. THE ABILITY-TO-BENEFIT REQUIREMENT SATISFIES THE O'BRIEN TEST AS A** 14 **MATTER OF LAW**

15 Although the ability-to-benefit requirement does not regulate speech or expressive conduct,  
16 the requirement nevertheless satisfies the *O'Brien* test applicable to content-neutral regulations of  
17 expressive conduct, as a matter of law. Courts regularly resolve First Amendment challenges at  
18 the motion to dismiss stage while applying intermediate scrutiny, as evidenced by numerous  
19 recent Ninth Circuit opinions affirming dismissals under these circumstances. See, e.g., *San*  
20 *Francisco Apartment Ass'n v. City & Cty. of San Francisco*, No. 15-17381, 2018 WL 774001, at  
21 \*5 (9th Cir. Feb. 8, 2018) (affirming granting of motion for judgment on the pleadings, finding  
22 that ordinance requiring certain disclosures from landlords to tenants satisfied *Central Hudson*  
23 intermediate scrutiny test applicable to commercial speech); *Erotic Serv. Provider Legal Educ. &*  
24 *Research Project v. Gascon*, 880 F.3d 450, 460-61 (9th Cir. 2018) (affirming dismissal of First

25 \_\_\_\_\_  
26 <sup>1</sup> See Pls.' Opp. at 7-8. For different reasons, Defendants agree that the requirement does not  
27 regulate expressive conduct. See Mot. to Dismiss at 6-7; *Waugh v. Nevada State Bd. of*  
28 *Cosmetology*, 36 F. Supp. 3d 991, 1010 (D. Nev. 2014) (teaching makeup artistry found to be  
non-expressive conduct), *subsequently ordered to be vacated as moot by Waugh v. Nevada State*  
*Bd. of Cosmetology*, No. 14-16674, 2016 WL 8844242, at \*1 (9th Cir. Jan. 27, 2016).

1 Amendment claim, finding that statute criminalizing prostitution satisfied *Central Hudson*); *Taub*  
2 *v. City and County of San Francisco* (9th Cir. 2017) 696 Fed.Appx. 181, 182 (affirming dismissal  
3 of First Amendment claim, finding public nudity ordinance to be a valid, content-neutral  
4 regulation under *O'Brien*); *Contest Promotions, LLC v. City and County of San Francisco* (9th  
5 Cir. 2017) 704 Fed.Appx. 665, 667-68 (affirming dismissal of First Amendment claim, finding  
6 that signage ordinance satisfied *Central Hudson*).

7 Other authorities also demonstrate that a First Amendment challenge may be resolved prior  
8 to summary judgment. In *Rumsfeld v. Forum for Acad. & Institutional Rights, Inc.*, 547 U.S. 47,  
9 (2006) (“*FAIR*”), which involved a preliminary injunction motion, the Supreme Court rejected the  
10 lower court’s reasoning that the government “failed to produce evidence establishing that the  
11 Solomon Amendment was necessary and effective” and instead found (with no citation to an  
12 evidentiary record), “Military recruiting promotes the substantial Government interest in raising  
13 and supporting the Armed Forces—an objective that would be achieved less effectively if the  
14 military were forced to recruit on less favorable terms than other employers.” 547 U.S. at 67.  
15 The Supreme Court concluded that the law survived a First Amendment challenge. *Id.* at 70.

16 Similarly, the Ninth Circuit performed a “plenary review of the issues” in reviewing  
17 preliminary injunction motions in *Pickup, supra*, finding that the district courts’ rulings “rest[ed]  
18 solely on a premise as to the applicable rule of law, and the facts are established or of no  
19 controlling relevance.” 740 F.3d at 1222. The court concluded that the challenged law “survives  
20 the constitutional challenges presented here.” *Id.* at 1236.

21 These authorities make clear that this Court may rule on this First Amendment challenge as  
22 a matter of law; even if the *O'Brien* test applies, the Court may resolve this case on a motion to  
23 dismiss. The important governmental interest is identified in the statute as preventing enrollment  
24 of students who “do not have the ability to benefit from the instruction,” in the context of  
25 “concerns about the value of degrees and diplomas issued by private postsecondary schools, and  
26 the lack of protections for private postsecondary school students and consumers of those schools’  
27 services.” Cal. Educ. Code §§ 94316(b) (1990), 94801(b). The requirement is clearly unrelated  
28 to the suppression of free expression. And, it promotes the government interest more effectively

1 than its absence, because it provides a way to confirm that a prospective student can benefit from  
 2 the instruction, by passing either a pre-approved written test or a test tailored to the occupational  
 3 training at issue.<sup>2</sup> Mot. to Dismiss at 9-11; Cal. Educ. Code § 94904(b).

4 These governmental interest determinations can be made on a motion to dismiss, as the  
 5 Ninth Circuit has recently affirmed. *See, e.g., San Francisco Apartment Ass’n*, 2018 WL 774001,  
 6 at \*5 (considering the fit between the legislature’s ends and means under *Central Hudson*, and  
 7 concluding that the ordinance is “sufficiently tailored”); *Erotic Serv. Provider Legal Educ. &*  
 8 *Research Project*, 880 F.3d at 460-61 (finding based on “common sense” that “the State’s  
 9 substantial interest in limiting the commodification of sex is directly and materially advanced by”  
 10 a prohibition on prostitution); *Taub*, 696 F. App’x at 183 (finding that public nudity ordinance  
 11 “furthers San Francisco’s important and substantial interests in protecting individuals ‘who are  
 12 unwillingly or unexpectedly exposed’ to public nudity and preventing ‘distractions, obstructions,  
 13 and crowds that interfere with the safety and free flow of pedestrian and vehicular traffic’”).

14 Even reading Plaintiffs’ factual allegations in the most favorable light, Plaintiffs have  
 15 alleged only that learning horseshoeing requires “physical strength, the right tools, comfort with  
 16 horses, and practice,” Compl. ¶20, *not* that the government interest in protecting students from  
 17 paying thousands of dollars for a program for which they are ill-suited has no application in the  
 18 context of “teaching horseshoeing.” Plaintiffs also contend that Defendants must demonstrate  
 19 why withdrawal and refund policies required by the Education Code are insufficient to address  
 20 the Legislature’s concerns. Pls.’ Opp. at 12. But under *O’Brien*, these “proposed alternative  
 21 methods . . . are beside the point,” as “[t]hat is a judgment for [the Legislature], not the  
 22 courts.” *FAIR*, 547 U.S. at 67. “It suffices that the means chosen . . . add to the effectiveness of”  
 23 the Legislature’s purpose in enacting the ability-to-benefit requirement. *Id.*

### 24 **III. CONCLUSION**

25 For the foregoing reasons, and for the reasons set forth in Defendants’ opening brief, the  
 26 Court should dismiss the Complaint for failure to state a claim.

27 <sup>2</sup> Plaintiffs’ contention that a prospective student must prove his or her “mental wherewithal to  
 28 learn about horseshoes” (Pls.’ Opp. at 12) does not acknowledge this possibility.

1 Dated: February 20, 2018

Respectfully submitted,

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XAVIER BECERRA  
Attorney General of California

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TAMAR PACHTER  
Supervising Deputy Attorney General

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5

/s/ P. Patty Li

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P. PATTY LI  
Deputy Attorney General  
*Attorneys for Dean Grafilo and Michael  
Marion, in their official capacities*

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